

## **MEMO**

To: Honorable Mayor and City Council Members

From: Toni Jo Howard, Finance Director

Cc: Tami Hanlin, City Manager

**Date:** February 20, 2020

**RE:** January 2020 Financials

#### Discussion:

Total revenues are 25.1% over expectation. This is up 1.6% over December. The strongest revenues continue to be community development fees, recreation fees, and business occupation taxes. Business and occupation taxes went up by the largest percentage with a 16.9% increase from the December financials. January did have a few revenue categories that fell short of expectation; however, these still appear to be mainly timing related. Additionally, these are categories that comprise a smaller percentage of the overall revenues for the City.

January expenditures are 7.9% below expectation. This is an additional 3.4% drop from December reporting. Interfund amounts are not included in this amount. The interfund expenditure is the transfer from the general fund to the capital projects fund for current year budgeted projects. Finance anticipates making this transfer at the end of March. The timing of the transfer allows for further revenues to be collected and aligns with higher project spend months in the spring and summer.

The detailed financial analysis focuses on the revenues and expenditures of the general fund. Below is a synopsis of revenues for the other funds of the City year-to-date. Expenditures are not included as based on the nature of the funds the revenues are all restricted for specific expenditures. Also, the capital projects fund is not included as the only revenue source is the transfer from the general fund. The percentage of the year completed for these funds is 50% as we have only received amounts through December.

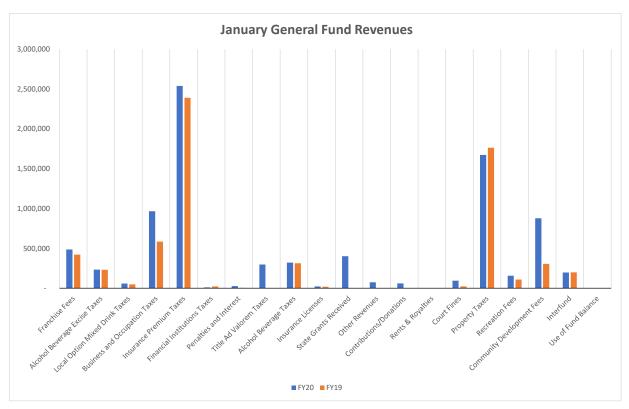
	Bu	dget	YTI	D	% Collected		
Hotel/Motel	\$	1,212,121	\$	550,148	45%		
<b>Motor Vehicle</b>	\$	100,000	\$	47,923	48%		
SPLOST	\$	4,987,408	\$	2,622,955	53%		

#### Attachment:

Summary Unaudited Financials Capital Projects Report

# City of Tucker Unaudited Financials @ 01/31/20 General Fund

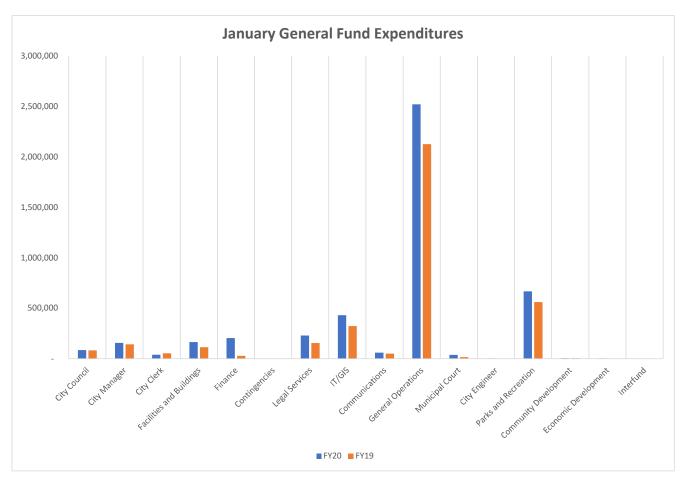
	% Overall	FY 2020		Prior		YTD %	Expected	Over /
REVENUES	Budget	Budget	YTD	YTD	Variance	Change	% Change	Short
Franchise Fees	20.96%	3,000,000	487,087	421,683	65,403	15.5%	6.6%	8.9%
Alcohol Beverage Excise Taxes	3.14%	450,000	233,767	230,784	2,983	1.3%	4.6%	-3.3%
Local Option Mixed Drink Taxes	0.70%	100,000	59,426	47,621	11,805	24.8%	1.4%	23.4%
<b>Business and Occupation Taxes</b>	25.15%	3,600,000	967,025	583,934	383,091	65.6%	14.7%	50.9%
Insurance Premium Taxes	17.74%	2,540,007	2,540,008	2,390,575	149,433	6.3%	6.3%	0.0%
Financial Institutions Taxes	1.05%	150,000	10,952	22,139	(11,187)	-50.5%	26.6%	-77.1%
Penalties and Interest	0.17%	25,000	25,754	4,444	21,310	479.5%	109.8%	369.7%
Title Ad Valorem Taxes	0.00%	175,643	297,937	-	297,937	-	-	-
Alcohol Beverage Taxes	2.45%	350,000	321,650	313,540	8,110	2.6%	5.4%	-2.8%
Insurance Licenses	0.31%	45,000	23,450	17,713	5,737	32.4%	10.0%	22.4%
State Grants Received	2.58%	370,000	401,289	-	401,289	-	-31.6%	31.6%
Other Revenues	0.01%	1,200	75,668	647	75,022	11604.3%	-98.8%	11703.1%
Contributions/Donations	2.11%	302,500	61,509	500	61,009	12201.8%	624.4%	11577.5%
Rents & Royalties	0.04%	6,000	3,000	1,000	2,000	200.0%	140.0%	60.0%
Court Fines	0.29%	42,000	95,639	23,371	72,269	309.2%	-36.6%	345.8%
Property Taxes	10.48%	1,500,000	1,673,655	1,763,630	(89,975)	-5.1%	-14.9%	9.8%
Recreation Fees	1.17%	167,500	157,553	108,114	49,439	45.7%	-26.7%	72.5%
Community Development Fees	5.03%	720,000	877,258	306,127	571,132	186.6%	4.5%	182.1%
Interfund	4.24%	600,000	197,975	198,610	(635)	-0.3%	30.6%	-30.9%
Use of Fund Balance	1.19%	169,700				-		-
TOTAL REVENUES	98.82%	14,314,550	8,510,603	6,434,431 *	2,076,172	32.3%	7.1%	25.1%



<sup>\*</sup>Prior year amounts have been adjusted for modified accrual accounting.

City of Tucker
Unaudited Financials @ 01/31/20
General Fund

	% Overall	FY 2020		Prior		YTD %	Expected	Over /
EXPENDITURES	Budget	Budget	YTD	YTD	Variance	Change	% Change	Short
City Council	1.20%	172,312	85,117	81,948	3,169	3.9%	13.82%	-9.9%
City Manager	1.88%	269,759	156,748	141,734	15,014	10.6%	13.78%	-3.2%
City Clerk	0.38%	54,800	39,505	53,992	(14,487)	-26.8%	-6.91%	-19.9%
Facilities and Buildings	1.53%	219,545	163,831	113,719	50,112	44.1%	6.74%	37.3%
Finance	2.07%	295,650	203,326	27,486	175,840	639.7%	655.50%	-15.8%
Contingencies	2.17%	311,005	-	-	-	-	-	-
Legal Services	3.59%	513,200	228,760	154,947	73,813	47.6%	62.17%	-14.5%
IT/GIS	5.79%	828,367	430,549	323,400	107,149	33.1%	31.04%	2.1%
Communications	1.95%	278,780	59,711	49,570	10,141	20.5%	164.80%	-144.3%
General Operations	31.17%	4,461,686	2,520,747	2,126,464	394,283	18.5%	21.55%	-3.0%
Municipal Court	0.58%	82,480	37,753	15,622	22,131	141.7%	87.00%	54.7%
City Engineer	0.15%	21,700	2,607	320	2,287	715.2%	2078.76%	-1363.6%
Parks and Recreation	10.12%	1,447,943	667,812	560,370	107,442	19.2%	16.36%	2.8%
<b>Community Development</b>	0.24%	34,300	4,624	3,504	1,120	32.0%	146.41%	-114.4%
<b>Economic Development</b>	0.10%	14,350	2,032	643	1,389	216.0%	100.66%	115.3%
Interfund	37.09%	5,308,673						-
TOTAL EXPENDITURES	100.00%	14,314,550	4,603,123	3,653,720	949,403	26.0%	33.87% *	-7.9%



<sup>\*</sup> Interfund has been removed from the total calculation to remove fluctuations between years.

### **January Capital Projects**

	Dept			Project	Project		Revised	Prior	YTD	Monthly		Available
Department	Numbe	r Fund	Acct	Number	Description	Year	Budget	Expenditures	Expenditures	Expenditures	Encumbrances	Budget
City Manager	1320	300	52.12000	CM2001	Survey & Environmental Services	2020	50,000.00	-	590.00	590.00	-	49,410.00
City Manager	1320	300	52.12000	CM2002	Jacobs	2020	25,000.00	-	10,988.84	-	-	14,011.16
City Manager	1320	300	54.11000	CM2003	Land Purchases	2020	500,000.00	-	174,790.00	2,000.00	-	325,210.00
City Clerk	1330	300	52.12000	CC1901	Municode	2019	40,000.00	17,582.53	-	-	22,417.47	-
City Clerk	1330	300	54.24000	CC1902	LaserFiche	2019	40,000.00	26,839.10	12,307.50	9,144.00	-	853.40
Facilities & Bldgs	1500	300	54.12000	FB2001	Resurface and Striping Parking Lots	2020	20,000.00	-	-	-	-	20,000.00
Facilities & Bldgs	1500	300	54.13000	FB2002	Rec Center Server Room Fire Suppres	2020	15,000.00	-	-	-	-	15,000.00
Facilities & Bldgs	1500	300	54.13000	FB2003	Rec Center AC System and Installation	2020	11,000.00	-	-	-	-	11,000.00
Facilities & Bldgs	1500	300	54.13000	FB2004	New Location - HVAC Replacement	2020	30,000.00	-	-	-	-	30,000.00
Facilities & Bldgs	1500	300	54.23000	FB2005	Office Furniture	2020	35,000.00	-	-	-	-	35,000.00
Facilities & Bldgs	1500	300	54.23100	FB2006	Signs	2020	3,000.00	-	-	-	-	3,000.00
IT	1535	300	54.24000	IT2001	PC Lifecycle Replacement (27)	2020	60,000.00	-	9,952.13	-	1,178.34	48,869.53
IT	1535	300	54.24000	IT2002	Cell Phone Control Solution	2020	5,000.00	-	-	-	-	5,000.00
IT	1535	300	54.24000	IT2003	DJI Drone Equipment	2020	5,000.00	-	-	-	-	5,000.00
IT	1535	300	54.24000	IT2004	Print Management Contract	2020	18,000.00	-	-	-	-	18,000.00
IT	1535	300	54.24000	IT2005	Network Failover	2020	11,100.00	-	-	-	-	11,100.00
IT	1535	300	54.24000	IT2006	Council Chambers Audio Upgrade	2020	4,000.00	-	-	-	-	4,000.00
IT	1535	300	54.24000	IT2007	Conference Room Media Upgrade	2020	22,000.00	-	-	-	-	22,000.00
IT	1535	300	54.24000	IT2008	LaserFiche Services - Portal and Scan	2020	20,000.00	-	-	-	-	20,000.00
IT	1535	300	54.24000	IT2009	Emergency Management & Notificati	2020	10,000.00	-	-	-	-	10,000.00
IT	1535	300	54.24000	IT2010	Court - Security Cameras, Panic Butto	2020	42,000.00	-	33,603.55	33,603.55	-	8,396.45
Communications	1570	300	52.12000	CO1901	Branding	2019	25,000.00	16,048.15	8,951.85	-	-	-
Communications	1570	300	52.12000	CO2001	Banners	2020	15,000.00	-	2,840.98	-	-	12,159.02
Communications	1570	300	52.12000	CO2002	Welcome Kit Campaign	2020	11,000.00	-	· -	-	-	11,000.00
Communications	1570	300	52.12000	CO2003	Ornaments	2020	5,000.00	-	-	-	-	5,000.00
Communications	1570	300	52.12000	CO2004	Branding	2020	10,000.00	-	861.30	-	-	9,138.70
Court	2650	300	5423000	CT2001	Courtroom Buildout	2020	10,000.00	-				10,000.00
City Engineer	4100	300	52.12000	CE1901	Transportation Master Plan	2019	170,000.00	148,225.00	4,198.40	-	-	17,576.60
City Engineer	4100	300	54.12000	CE1907	Resurfacing	2019	2,322,207.00	1,841,173.87	112,176.78	-	-	368,856.35
City Engineer	4100	300	54.12000	CE1910	Pedestrian Safety	2019	200,000.00	1,218.00	175,465.00	-	-	23,317.00
City Engineer	4224	300	54.14000	CE1912	Idlewood Sidewalks	2019	212,359.40	75,760.00	117,022.50	84,840.00	262,226.50	(242,649.60)
City Engineer	4100	300	52.12000	CE2001	Engineering Design/Studies	2020	50,000.00	-	-	-	-	50,000.00
City Engineer	4100	300	52.12000	CE2002	PLAT/ROW Research	2020	25,000.00	-	-	-	-	25,000.00
City Engineer	4100	300	52.12000	CE2003	Jacobs	2020	50,000.00	-	20,526.06	2,738.80		29,473.94
City Engineer	4100	300	54.14000	CE2004	Resurfacing	2020	1,000,000.00	-	-	-		1,000,000.00
City Engineer	4100	300	54.14000	CE2005	Residential Streets/Intersections	2020	100,000.00	-	-	-	-	100,000.00
City Engineer	4100	300	54.14000	CE2006	MARTA Bus Pads	2020	50,000.00	-	-	-	-	50,000.00
City Engineer	4100	300	54.14000	CE2007	MIB Streetlights	2020	37,573.00	-	-	-	-	37,573.00
City Engineer	4100	300	54.14000	CE2008	LMIG Resurfacing	2020	370,000.00	-	-	-	-	370,000.00
City Engineer	4100	300	54.23100	CE2009	Signs	2020	10,000.00	-	-	-	-	10,000.00
City Engineer	4224	300	54.14000	CE2010	Sidewalks	2020	508,000.00	-	-	-	-	508,000.00
City Engineer	4100	300	54.14000		Additional LMIG Funds	2020	169,700.00	-	113,679.05	-	56,020.95	-
Parks & Recreation	6210	300	52.12000		Parks Master Plan	2019	110,000.00	96,375.00	12,125.00		-	1,500.00
Parks & Recreation	6210	300	52.12000		Peters Park Construction Plans	2019	45,000.00	10,628.34	2,310.00	-	-	32,061.66
Parks & Recreation	6210	300	54.12000		Park Fencing	2019	350,000.00	, -	400,391.00	21,000.00	11,600.00	(61,991.00)
Parks & Recreation	6210	300	54.12000		Athletic Field Renovations	2019	42,000.00	26,029.45	, -	-	, -	15,970.55

	Dept			Project	Project		Revised	Prior	YTD	Monthly		Available
Department	Numbei	r Fund	Acct	Number	Description	Year	Budget	Expenditures	Expenditures	Expenditures	Encumbrances	Budget
Parks & Recreation	6210	300	54.13000	PR1906	Gym Renovations	2019	275,000.00	-	76,164.33		98,598.00	100,237.67
Parks & Recreation	6210	300	54.13000	PR1907	TRC Kitchen Renovations	2019	45,000.00	-	63,929.00		-	(18,929.00)
Parks & Recreation	6210	300	54.13000	PR1908	TRC Bathroom Renovations	2019	60,000.00	-	58,432.00		-	1,568.00
Parks & Recreation	6210	300	54.20000	PR1909	TRC Kitchen Equipment	2019	30,000.00	-	961.79	-	-	29,038.21
Parks & Recreation	6210	300	54.23000	PR1911	Weight Room Equipment	2019	25,000.00	8,296.50	-	-	-	16,703.50
Parks & Recreation	6210	300	54.23000	PR1912	Benches/Trash Cans/Pet Stations	2019	95,155.00	-	-	-	89,375.00	5,780.00
Parks & Recreation	6210	300	52.12000	PR1913	Signage	2019	75,000.00	-	-	-	-	75,000.00
Parks & Recreation	6210	300	54.24000	PR1914	Computer/Software	2019	6,600.00	-	1,131.60	1,131.60	-	5,468.40
Parks & Recreation	6210	300	52.12000	PR2001	TRC Feasibility Study	2020	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6210	300	52.12000	PR2002	Lord Park Master Plan	2020	15,000.00	-	-	-	-	15,000.00
Parks & Recreation	6210	300	52.12000	PR2003	Montreal Park Plan	2020	100,000.00	-	-	-	-	100,000.00
Parks & Recreation	6210	300	52.12000	PR2004	Park Construction Plan	2020	100,000.00	-		-	4,400.00	95,600.00
Parks & Recreation	6210	300	52.12000	PR2005	Jacobs	2020	125,000.00	-	2,334.36		7,700.00	114,965.64
Parks & Recreation	6210	300	52.12000	PR2006	Trails	2020	150,000.00	-	· <u>-</u>	-	· -	150,000.00
Parks & Recreation	6210	300	52.12000	PR2007	Dog Park (Montreal)	2020	50,000.00	-	_	-	_	50,000.00
Parks & Recreation	6210	300	52.12000	PR2008	Sand Volleyball Courts	2020	60,000.00	-	_	-	_	60,000.00
Parks & Recreation	6210	300	52.12000	PR2009	Park Pavillions (Additions/New)	2020	200,000.00	-	15,285.24	-	_	184,714.76
Parks & Recreation	6210	300	52.12000	PR2010	Park Improvements	2020	500,000.00	-	, -	-	_	500,000.00
Parks & Recreation	6210	300	54.13000	PR2011	Maintenance Bldg (Rennovations at F		100,000.00	-	10,260.00	-	_	89,740.00
Parks & Recreation	6210	300	54.20000	PR2012	Portable Gymnastic	2020	50,000.00	-	5,670.08	5,670.08	_	44,329.92
Parks & Recreation	6210	300	54.22000	PR2013	Park ATV	2020	20,000.00	-	19,900.00	·	_	100.00
Parks & Recreation	6210	300	54.23100	PR2014	Signage	2020	20,000.00	-	-	-	_	20,000.00
Community Development	7210	300	52.12000		Land Development Code Rewrite	2020	75,000.00	-	-	-	-	75,000.00
Community Development		300	52.12000		Public Art Master Plan	2020	20,000.00	-	_	-	_	20,000.00
Community Development		300	52.12000		Phase 2 Historic Report	2020	27,000.00	-	_	-	_	27,000.00
Community Development		300	52.12000		Contingency	2020	6,875.00	-	_	-	_	6,875.00
Community Development		300	54.23000		Electronic Plan Review	2020	11,300.00	-	_	-	_	11,300.00
Community Development		300	54.24000	CD2006	Computer/Software	2020	15,000.00	-	7,396.28	-	_	7,603.72
Economic Development	7520	300	52.12000	ED1901	Downtown Master Plan	2019	80,000.00	71,520.36	8,839.45	-	-	(359.81)
Economic Development	7520	300	52.12000		Northlake Master Plan	2020	150,000.00	-	-	_	_	150,000.00
Economic Development	7520	300	52.12000		Nextsite Services	2020	25,000.00	_	13,000.00	_	_	12,000.00
Economic Development	7520	300	52.12000		Lawrenceville Highway Redevelopme		50,000.00	_		_	_	50,000.00
Economic Development	7520	300	52.12000		Contingency	2020	1,125.00	_	_	_	_	1,125.00
Economic Development	7520	300	52.12000		Economic Development Video	2020	10,000.00	_	_	_	_	10,000.00
Contingency	1513		57.90000		Contingencies	2020	1,093,199.38	-	-	-	-	1,093,199.38
							_,,,,,,,,,,,,,,,					,101,100,00
							10,580,193.78	2,339,696.30	1,496,084.07	160,718.03	553,516.26	6,190,897.15
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City Engineer	4100	320	52.13000	SP1902	BM&K Construction & Engineering	2019	131,213.00	120,811.50	2,132.10	-	8,269.00	0.40
City Engineer	4200	320	54.14000		Resurfacing	2019	3,714,861.38	2,603,266.30	283,323.92	_	-	828,271.16
City Engineer	4224	320	52.12000		Kaizen - Trail Master Plan	2019	50,000.00	39,022.50	-	_	5,000.00	5,977.50
City Engineer	4224	320	54.14000		Sidewalks	2019	235,452.00	212,047.80	<u>-</u>	_	-	23,404.20
City Engineer	4224	320	54.14000		Tucker Streetscape	2019	580,000.00	-	_	_	_	580,000.00
City Engineer	4224	320	54.14000		Sidewalks and Trails	2019	358,000.00	_	269,894.69	68,540.00	30,510.00	57,595.31
City Engineer	4100	320	52.12000		Jacobs	2020	211,975.00	_	95,071.83	10,328.80	-	116,903.17
City Engineer	4200		54.14000		Resurfacing	2020	2,269,270.00	_	-	-	_	2,269,270.00
city Engineer	1200	320	31.14000	31 2302		2020	2,203,270.00					_,_00,_10.00

	Dept			Project	Project		Revised	Prior	YTD	Monthly		Available
Department	Number	Fund	Acct	Number	Description	Year	Budget	Expenditures	Expenditures	Expenditures	Encumbrances	Budget
City Engineer	4200	320	54.14000	SP2003	Quick Response	2020	324,182.00	-	-	-	189,822.00	134,360.00
City Engineer	4200	320	54.14000	SP2004	MIB Corridor Studgy	2020	50,000.00	-	-	-	-	50,000.00
City Engineer	4200	320	54.14000	SP2005	MIB @ US 78 Engineering Design	2020	200,000.00	-	-	-	-	200,000.00
City Engineer	4200	320	54.14000	SP2006	Hugh Howell Rd @ MIB	2020	70,000.00	-	-	-	-	70,000.00
City Engineer	4200	320	54.14000	SP2007	Chamblee Tucker Road Speed Study	2020	30,000.00	-	5,605.00	-	18,472.00	5,923.00
City Engineer	4200	320	54.14000	SP2008	Contingency	2020	136,263.00	-	-	-	-	136,263.00
City Engineer	4224	320	54.14000	SP2009	Trail Model Project	2020	947,607.00	-	2,500.00	2,500.00	13,500.00	931,607.00
Parks & Recreation	6210	320	54.12000	SP1910	Site Improvements	2019	226,589.00	-	89,301.10	841.25	20,483.00	116,804.90
Parks & Recreation	6210	320	54.12000	SP1911	Renovate Gymnasium	2019	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6210	320	54.12000	SP1912	Wall at Cofer Parking Lot	2019	10,000.00	-	-	-	-	10,000.00
Parks & Recreation	6210	320	54.12000	SP1913	Cofer Concession/Maintenance Bldg	2019	50,000.00	48,947.01	-	-	-	1,052.99
Parks & Recreation	6210	320	54.12000	SP1914	Trails Program	2019	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6210	320	54.12000	SP1916	Contingency	2019	70,000.00	-	-	-	-	70,000.00
Parks & Recreation	6210	320	54.12000	SP1917	Priority Projects - Master Plan	2019	391,000.00	-	-	-	155,573.53	235,426.47
Parks & Recreation	6210	320	52.12000	SP2010	Jacobs	2020	37,405.00	-	13,838.75	-	-	23,566.25
Parks & Recreation	6210	320	52.12000	SP2011	Engineering Services	2020	25,000.00	-	-	-	-	25,000.00
Parks & Recreation	6210	320	54.12000	SP2012	Sport Field Lighting	2020	225,000.00	-	-	-	-	225,000.00
Parks & Recreation	6210	320	54.12000	SP2013	Park Restrooms	2020	200,000.00	-	-	-	-	200,000.00
Parks & Recreation	6210	320	54.12000	SP2014	Parking Lots - New/Re-Top	2020	235,501.00	-	-	-	175,570.70	59,930.30
Parks & Recreation	6210	320	54.12000	SP2015	Security Cameras	2020	25,205.00	-	-	-	-	25,205.00

10,904,523.38 3,024,095.11

761,667.39

82,210.05

617,200.23 6,501,560.65