

# **MEMO**

To: Honorable Mayor and City Council Members

**From:** Toni Jo Howard, Finance Director

Cc: Tami Hanlin, City Manager

Date: September 23, 2020

**RE:** August 2020 Financials

#### Discussion:

The revenues are continuing the trend that was seen in July with a significant drop from expectation. Overall, revenues are 27.2% lower than anticipated. This is already after an anticipated 10% drop from the prior year for a total decrease from the prior year of 37.2%. The primary revenues contributing to the large decline are franchise fees, court revenues, parks and recreation fees, and building permits.

Expenditures are not showing the same decline as revenues as the majority are fixed in nature. The expenditures are 2.5% lower than the prior year and 0.7% lower than anticipated. This calculation does not include the \$2.1M that is reserved in contingency. Accounting for the contingency, there is a 12% shortfall between revenues and expenditures.

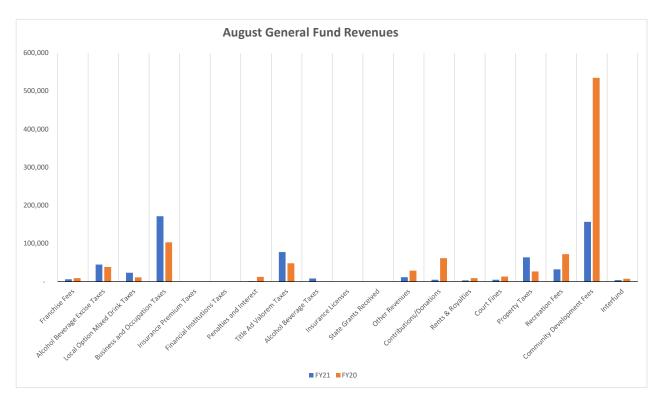
It can be anticipated that expenditures will maintain their current trending and will remain close to budget amounts. The continued unknown is overall impacts to revenue from these unprecedented times. The 12% shortfall being seen currently equates to \$1.7M of the overall budget. This means that if the revenues and expenditures stay at their current levels throughout the year the City would experience a shortfall of the \$1.7M.

#### Attachment:

Summary Unaudited Financials Capital Projects Report

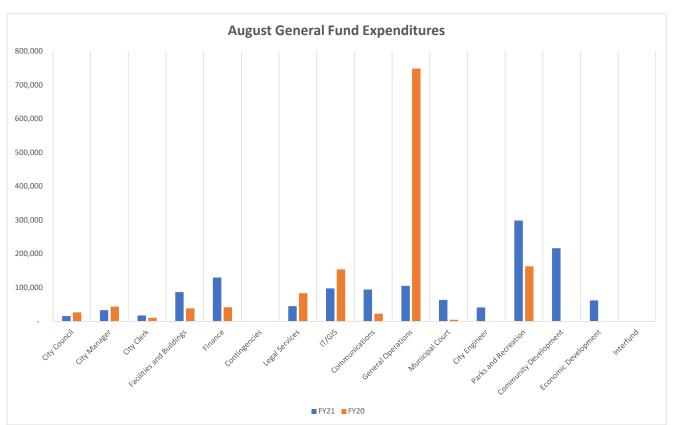
### City of Tucker Unaudited Financials @ 08/31/20 General Fund

	% Overall	FY 2021		Prior		YTD %	Expected	Over /
REVENUES	Budget	Budget	YTD	YTD	Variance	Change	% Change	Short
Franchise Fees	19.89%	2,800,000	6,036	9,174	(3,138)	-34.2%	-4.5%	-29.7%
Alcohol Beverage Excise Taxes	3.20%	450,000	44,636	38,645	5,991	15.5%	-4.7%	20.2%
Local Option Mixed Drink Taxes	0.71%	100,000	23,550	11,251	12,299	109.3%	-3.4%	112.7%
<b>Business and Occupation Taxes</b>	22.73%	3,200,000	171,414	103,351	68,063	65.9%	-2.5%	68.4%
Insurance Premium Taxes	17.05%	2,400,000	-	-	-	-	-5.5%	-
Financial Institutions Taxes	1.07%	150,000	-	-	-	-	-4.7%	-
Penalties and Interest	0.18%	25,000	1,185	12,650	(11,465)	-90.6%	-10.5%	-80.2%
Title Ad Valorem Taxes	3.55%	500,000	77,676	48,164	29,512	61.3%	-9.8%	71.0%
Alcohol Beverage Taxes	2.49%	350,000	8,100	450	7,650	1700.0%	8.2%	1691.8%
Insurance Licenses	0.29%	41,000	300	-	300	-	-5.5%	5.5%
State Grants Received	2.84%	400,000	-	-	-	-	-0.3%	0.3%
Other Revenues	0.03%	4,700	11,577	28,760	(17,183)	-59.7%	-97.4%	37.6%
Contributions/Donations	0.07%	10,000	5,000	61,500	(56,500)	-91.9%	-96.1%	4.3%
Rents & Royalties	0.00%	0	3,135	9,230	(6,095)	-66.0%	-100.0%	34.0%
Court Fines	5.68%	800,000	4,750	13,177	(8,428)	-64.0%	1106.3%	-1170.2%
Property Taxes	10.65%	1,500,000	63,661	26,825	36,836	137.3%	-11.2%	148.6%
Recreation Fees	1.28%	180,000	31,986	71,876	(39,891)	-55.5%	-12.8%	-42.7%
Community Development Fees	4.44%	625,000	156,844	534,713	(377,869)	-70.7%	-51.6%	-19.1%
Interfund	3.86%	543,750	3,977	7,568	(3,591)	-47.4%	-50.7%	3.2%
TOTAL REVENUES	100.00%	14,079,450	613,826	977,334	(363,508)	-37.2%	-9.9%	-27.2%



# City of Tucker Unaudited Financials @ 08/31/20 General Fund

	% Overall	FY 2020		Prior		YTD %	Expected	Over /
EXPENDITURES	Budget	Budget	YTD	YTD	Variance	Change	% Change	Short
City Council	1.14%	160,949	16,069	26,631	(10,561)	-39.7%	13.30%	-53.0%
City Manager	1.87%	263,400	33,664	43,723	(10,059)	-23.0%	1.94%	-24.9%
City Clerk	0.87%	122,284	17,878	10,906	6,972	63.9%	35.80%	28.1%
Facilities and Buildings	3.42%	481,257	86,736	38,593	48,143	124.7%	119.32%	5.4%
Finance	4.41%	620,901	129,897	42,175	87,722	208.0%	122.23%	85.8%
Contingencies	14.69%	2,068,882	-	-	-	-	-	-
Legal Services	3.09%	435,600	45,143	83,653	(38,510)	-46.0%	21.12%	-67.2%
IT/GIS	5.40%	760,751	97,609	154,219	(56,610)	-36.7%	0.78%	-37.5%
Communications	3.57%	503,248	94,351	23,088	71,263	308.7%	366.62%	-58.0%
<b>General Operations</b>	4.97%	699,709	105,307	748,024	(642,717)	-85.9%	-82.53%	-3.4%
Municipal Court	4.33%	609,991	63,692	5,236	58,456	1116.4%	1104.36%	12.0%
City Engineer	1.84%	258,692	41,384	1,309	40,075	3061.9%	2213.73%	848.2%
Parks and Recreation	16.11%	2,268,553	298,630	163,354	135,276	82.8%	32.64%	50.2%
Community Development	9.15%	1,288,602	216,610	647	215,963	33365.7%	5080.97%	28284.7%
<b>Economic Development</b>	2.36%	331,631	62,288	587	61,701	10517.6%	208.93%	10308.6%
Interfund	22.76%	3,205,000	-		<u>-</u>		-48.33%	-
TOTAL EXPENDITURES	100.00%	14,079,450	1,309,258	1,342,145	(32,887)	-2.5%	-1.71%	-0.7%



## **August Capital Projects**

August Capital I	Dept			Project	Project		Revised	Prior	YTD	Monthly		Available
Department	Numbe	r Fund	d Acct	Number	Description	Year	Budget	Expenditures	Expenditures	Expenditures	Encumbrances	Budget
City Manager	1320	300	54.11000	CM2003	Land Purchases	2020	500,000.00	189,665.00		-	-	310,335.00
City Manager	1320	300	54.11000	CM2004	Site Improvements	2020	100,000.00	-	-	-	-	100,000.00
City Clerk	1330	300	54.24000	CC2101	New Meeting Management Software	2021	30,000.00	-	-	-	-	30,000.00
Finance	1510	300	54.24000	FN2101	BS&A Software Module	2021	19,000.00	-	8,000.00	8,000.00	-	11,000.00
IT	1535	300	54.24000	IT2005	Network Failover	2020	11,100.00	-	-	-	-	11,100.00
IT	1535	300	54.24000	IT2007	Conference Room Media Upgrade	2020	22,000.00	-	-	-	-	22,000.00
IT	1535	300	54.24000	IT2008	LaserFiche Services - Portal and Scan Utilities	2020	20,000.00	-	-	-	-	20,000.00
IT	1535	300	54.24000	IT2009	<b>Emergency Management &amp; Notification System</b>	2020	10,000.00	-	-	-	-	10,000.00
IT	1535	300	54.24000	IT2010	Court - Security Cameras, Panic Buttons, Door Lo	c 2020	42,000.00	36,549.95	-	-	-	5,450.05
IT	1535	300	54.24000	IT2101	Computer Replacement	2021	36,000.00	-	-	-	-	36,000.00
Court	2650	300	54.24000	CT2101	Computer/Software	2021	50,000.00	-	-	-	-	50,000.00
City Engineer	4100	300	54.12000	CE1907	Resurfacing	2019	2,322,207.00	2,322,207.00	-	-	-	-
City Engineer	4224	300	54.14000	CE1912	Idlewood Sidewalks	2019	212,359.40	212,359.40	-	-	-	-
City Engineer	4100	300	52.12000	CE2001	Engineering Design/Studies	2020	50,000.00	32,033.24	16,627.66	14,285.02	1,339.10	-
City Engineer	4100	300	52.12000	CE2002	PLAT/ROW Research	2020	25,000.00	-	-	-	-	25,000.00
City Engineer	4100	300	52.12000	CE2003	Jacobs	2020	50,000.00	41,766.82	-	-		8,233.18
City Engineer	4100	300	54.14000	CE2004	Resurfacing	2020	1,000,000.00	634,023.87	-	-	-	365,976.13
City Engineer	4100	300	54.14000	CE2005	Residential Streets/Intersections	2020	100,000.00	-	-	-	-	100,000.00
City Engineer	4100	300	54.14000	CE2006	MARTA Bus Pads	2020	50,000.00	-	-	-	-	50,000.00
City Engineer	4100	300	54.14000	CE2007	MIB Streetlights	2020	37,573.00	-	-	-	-	37,573.00
City Engineer	4100	300	54.14000	CE2008	LMIG Resurfacing	2020	401,289.00	401,289.00	-	-	-	-
City Engineer	4100	300	54.23100	CE2009	Signs	2020	10,000.00	-	-	-	-	10,000.00
City Engineer	4224	300	54.14000	CE2010	Sidewalks	2020	508,000.00	265,140.60	-	-	-	242,859.40
City Engineer	4100	300	54.14000	CE2011	Additional LMIG Funds	2020	169,700.00	181,067.91	(11,367.91)	-	-	(0.00)
City Engineer	4100	300	54.14000	CE2101	Resurfacing	2021	400,000.00	-	-	-	-	400,000.00
City Engineer	4100	300	54.14000	CE2102	Resurfacing	2021	1,000,000.00	-	-	-	-	1,000,000.00
City Engineer	4100	300	52.12000	CE2103	Program Management	2021	50,000.00	-	4,631.96	4,631.96	-	45,368.04
City Engineer	4100	300	54.12000	CE2104	Lawrenceville Hwy @ I-285 Landscape Project	2021	100,000.00	-	-	-	-	100,000.00
City Engineer	4100	300	54.12000	CE2105	Tucker Streetscape Landscaping	2021	150,000.00	-	-	-	-	150,000.00
City Engineer	4100	300	54.12000	CE2106	Tucker Streetscape Streetlights	2021	250,000.00	-	-	-	-	250,000.00
City Engineer	4100	300	52.12000	CE2107	Old Norcross Road Safety Study	2021	30,000.00	-	-	-	-	30,000.00
City Engineer	4224	300	54.14000	CE2108	Sidewalk - Various Locations	2021	500,000.00	-	-	-	-	500,000.00
City Engineer	4100	300	54.14000	CE2109	Smoke Rise Elementary School Road Imp	2021	100,000.00	-	-	-	-	100,000.00
City Engineer	4100	300	52.12000	CE2110	Engineering Design/Studies	2021	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6210	300	52.12000	PR1902	Peters Park Construction Plans	2019	45,000.00	20,978.34	1,226.35	-	-	22,795.31
Parks & Recreation	6210	300	54.13000	PR1906	Gym Renovations	2019	275,000.00	192,295.29	-	-	-	82,704.71
Parks & Recreation	6210	300	54.23000	PR1911	Weight Room Equipment	2019	25,000.00	8,296.50	-	-	-	16,703.50
Parks & Recreation	6210	300	52.12000	PR1913	Signage	2019	75,000.00	-	-	-	-	75,000.00
Parks & Recreation	6210	300	54.24000	PR1914	Computer/Software	2019	6,600.00	1,131.60	-	-	-	5,468.40
Parks & Recreation	6210	300	52.12000	PR2002	Lord Park Master Plan	2020	15,000.00	-	-	-	-	15,000.00
Parks & Recreation	6210	300	52.12000	PR2003	Montreal Park Plan	2020	100,000.00	-	-	-	-	100,000.00
Parks & Recreation	6210	300	52.12000	PR2004	Park Construction Plan	2020	100,000.00	31,797.50	-	-	4,400.00	63,802.50
Parks & Recreation	6210	300	52.12000	PR2005	Jacobs	2020	125,000.00	2,334.36	-			122,665.64
Parks & Recreation	6210	300	52.12000	PR2006	Trails	2020	150,000.00	-	10,014.51	-	-	139,985.49
Parks & Recreation	6210	300	52.12000	PR2007	Dog Park (Montreal)	2020	50,000.00	-	9,750.00	4,500.00	-	40,250.00
Parks & Recreation	6210	300	52.12000	PR2008	Sand Volleyball Courts	2020	60,000.00	-	-	-	-	60,000.00
Parks & Recreation	6210	300	52.12000	PR2009	Park Pavillions (Additions/New)	2020	200,000.00	60,575.24	58,350.00	-	77,182.52	3,892.24
Parks & Recreation	6210	300	52.12000	PR2010	Park Improvements	2020	580,796.00	71,327.00	72,517.13	72,517.13	408,981.93	27,969.94
Parks & Recreation	6210	300	54.20000	PR2012	Portable Gymnastic	2020	50,000.00	5,670.08	· · · · · · ·	· · · · · ·	-	44,329.92

	Dept			Project	Project		Revised	Prior	YTD	Monthly		Available
Department	Numbe			Number	Description	Year	Budget	Expenditures	Expenditures	Expenditures	Encumbrances	Budget
Parks & Recreation	6210	300	54.23100		Signage	2020	20,000.00	1,925.00	-	-	-	18,075.00
Parks & Recreation	6211	300	54.12000	PR2101	Pier/Dock (Repair/Addition) and Trails	2021	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6211	300	54.12000	PR2102	Playgrounds	2021	106,250.00	-	-	-	-	106,250.00
Parks & Recreation	6210	300	54.13000		TRC Renovations	2021	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6211	300	52.12000		Parks & Rec Studies	2021	25,000.00	-	-	-	-	25,000.00
Parks & Recreation	6211	300	52.12000	PR2105	Park Construction Plans	2021	75,000.00	-	-	-	-	75,000.00
Parks & Recreation	6211	300	52.12000	PR2106	Park Master Plan Studies	2021	60,000.00	-	-	-	-	60,000.00
Parks & Recreation	6210	300	52.12000	PR2107	Program/Project Management	2021	25,000.00	-	-	-	-	25,000.00
Parks & Recreation	6211	300	54.12000	PR2108	Park Fencing	2021	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6211	300	54.12000	PR2109	Trails	2021	75,000.00	-	-	-	-	75,000.00
Parks & Recreation	6211	300	54.12000	PR2110	Dog Parks	2021	30,000.00	-	-	-	-	30,000.00
Parks & Recreation	6210	300	54.22000	PR2111	Auto/Utility/Work	2021	25,000.00	-	21,000.00	-	-	4,000.00
Parks & Recreation	6211	300	54.23100	PR2112	Signs	2021	50,000.00	-	-	-	-	50,000.00
<b>Community Development</b>	7210	300	52.12000	CD2003	Phase 2 Historic Report	2020	27,000.00	-	-	-	-	27,000.00
<b>Community Development</b>	7210	300	54.23000	CD2005	Electronic Plan Review	2020	11,300.00	-	13,220.00	-	-	(1,920.00)
<b>Community Development</b>	7210	300	54.24000	CD2006	Computer/Software	2020	15,000.00	7,396.28	-	-	-	7,603.72
Economic Development	7520	300	52.12000	ED2001	Northlake Master Plan	2020	150,000.00	-	-	-	-	150,000.00
Economic Development	7520	300	52.12000	ED2002	Nextsite Services	2020	25,000.00	26,000.00	-	-	-	(1,000.00)
Economic Development	7520	300	52.12000	ED2005	Economic Development Video	2020	10,000.00	-	-	-	-	10,000.00
Economic Development	7520	300	52.1200	ED2101	DDA Fiber Study	2021	25,000.00	-	-	-	-	25,000.00
Contingency	1513	300	57.90000	OC2001	Contingencies	2020	993,199.38	-	-	-	-	993,199.38
City Engineer	4200	220	E4 14000	CD1002	Documents	2010	2 714 061 20	2 714 961 29				
City Engineer	4200 4224	320 320	54.14000		Resurfacing	2019	3,714,861.38	3,714,861.38	-	-		-
City Engineer	4224	320	52.12000 54.14000		Kaizen - Trail Master Plan Sidewalks	2019 2019	50,000.00	39,022.50 212.047.80	-	-	5,000.00	5,977.50
City Engineer		320				2019	235,452.00	212,047.80	-	-	-	23,404.20
City Engineer	4224 4224	320	54.14000 54.14000		Tucker Streetscape Sidewalks and Trails	2019	580,000.00	- 296,704.69	-	-	3,700.00	580,000.00 57,595.31
City Engineer	4100	320	52.12000		Jacobs	2019	358,000.00 211,975.00	296,704.69	-	-	3,700.00	(9,468.73)
City Engineer	4200	320	54.14000		Resurfacing	2020	2,269,270.00		39,294.77	6,125.00	122,030.55	
City Engineer City Engineer	4200	320	54.14000		Quick Response	2020	324,182.00	2,107,944.68 191,402.00	3,848.46	3,848.46	122,030.33	(0.00) 128,931.54
City Engineer	4200	320	54.14000		MIB Corridor Studgy	2020	67,000.00	50,000.00	3,646.40	3,040.40	-	17,000.00
City Engineer	4200	320	54.14000		MIB @ US 78 Engineering Design	2020	200,000.00	30,000.00	•	-	_	200,000.00
City Engineer	4200	320	54.14000		Hugh Howell Rd @ MIB	2020	70,000.00	13,688.10	5,725.82	5,725.82	-	50,586.08
City Engineer	4200	320	54.14000		Chamblee Tucker Road Speed Study	2020	30,000.00	7,577.96	269.04	3,723.62	16,230.00	5,923.00
City Engineer	4224	320	54.14000		Trail Model Project	2020	947,607.00	24,450.00	24,069.80	24,069.80	10,230.00	899,087.20
City Engineer	4224	320	54.14000		Resurfacing	2021	2,167,992.00	24,430.00	24,009.80	24,009.80	_	2,167,992.00
City Engineer	4200	320	54.14000			2021	450,445.00	-		-	-	450,445.00
City Engineer	4200	320	52.12000		Major Road Improvements Program Management	2021	307,380.00	-	- 15,443.48	- 15,443.48	-	291,936.52
	4200	320	54.14000			2021		_	13,443.46	13,443.46		
City Engineer	4200	320	54.14000		Quick Response Projects Trail Projects	2021	324,183.00 947,607.00	-	-	-	-	324,183.00 947,607.00
City Engineer	6210	320	54.12000			2019		90 201 10	-	-		
Parks & Recreation Parks & Recreation	6210	320	54.12000		Site Improvements Renovate Gymnasium	2019	226,589.00 50,000.00	89,301.10 11,721.89			20,483.00	116,804.90 38,278.11
Parks & Recreation	6210	320				2019		11,721.09				
	6210	320	54.12000 54.12000		Trails Program Priority Projects - Master Plan	2019	50,000.00 391,000.00	- 99,740.07	- 60,579.60	_		50,000.00 215,926.47
Parks & Recreation Parks & Recreation	6210	320	52.12000			2019		1,850.00	00,379.00		14,753.86	23,150.00
Parks & Recreation	6210	320	54.12000		Engineering Services	2020	25,000.00	1,050.00				
	6210	320			Sport Field Lighting		225,000.00	-	-	•	-	225,000.00
Parks & Recreation	6210		54.12000		Park Restrooms	2020 2020	200,000.00	112 105 54	_	_	62 275 16	200,000.00
Parks & Recreation	0210	320	54.12000	3PZU14	Parking Lots - New/Re-Top	2020	235,501.00	113,195.54		-	62,375.16	59,930.30

	Dept		Project	Project		Revised	Prior	YTD	Monthly		Available
Department	Number Fui	id Acct	Number	Description	Year	Budget	Expenditures	Expenditures	Expenditures	Encumbrances	Budget
Parks & Recreation	6210 320	54.12000	SP2015	Security Cameras	2020	25,205.00	-	-	-	9,000.00	16,205.00
Parks & Recreation	6210 320	52.12000	SP2106	Engineering Services (Park Const Projects)	2021	25,000.00	-	-	-	-	25,000.00
Parks & Recreation	6210 320	52.12000	SP2107	Program/Project Management	2021	37,500.00	-	-	-	-	37,500.00
Parks & Recreation	6211 320	54.12000	SP2108	Sports Field Lighting	2021	212,500.00	-	-	-	-	212,500.00
Parks & Recreation	6211 320	54.12000	SP2109	Parking Lots - Parks	2021	200,000.00	-	-	-	-	200,000.00
Parks & Recreation	6211 320	54.12000	SP2110	J. Homestead Restoration	2021	50,000.00	-	-	-	-	50,000.00
Parks & Recreation	6211 320	54.12000	SP2111	Security Cameras	2021	25,000.00	-	-	-	-	25,000.00
Parks & Recreation	6212 320	54.12000	SP2112	Pool Renovations	2021	200,000.00	-	-	-	-	200,000.00
Contingency	320	57.90000	SP2008	Contingencies	2021	52,393.00	-	-	-	18,050.00	34,343.00
Contingency	320	57.90000	SP2016	Contingencies	2021	109,641.64	-	-	-	-	109,641.64
Parks & Recreation Parks & Recreation Contingency	6211 320 6212 320 320	54.12000 54.12000 57.90000	SP2111 SP2112 SP2008	Security Cameras Pool Renovations Contingencies	2021 2021 2021	25,000.00 200,000.00 52,393.00	- - - -		-	-	25,000.0 200,000.0 34,343.0

15,596,284.02 7,194,951.44 149,230.97 55,212.56 271,622.57 7,980,479.04